

Windows™ based!

HOME/TRACK™

From the Makers of HOME/TRACK PRO™ Service & Warranty System

GOLD™

For Retailers

INTEGRATED LOT INVENTORY / SERVICE & WARRANTY TRACKING FROM ALPHA DATA SYSTEMS

Automatically Prints:

- ✓ Authorization Request, Work Order, Invoice
- ✓ Washout Commission Sheet
- ✓ Inventory Cost Report
- ✓ Detailed Management Reports

Eliminates Re-keying!

Get the best of both worlds with HOME/TRACK'S Integrated Lot Inventory / Service & Warranty Tracking System from Alpha Data Systems. HOME/TRACK GOLD™ combines a powerful lot inventory management program with HOME/TRACK'S popular Service & Warranty system to give you the ultimate tool to track and control costs and maintain superior customer service. And HOME/TRACK™ is backed by 20 years of experience in the manufactured housing industry. With HOME/TRACK™ you get the best, industry specific, windows-based tool available anywhere, at any price.

Lot Inventory

No More Giveaways ... Profits Aren't Lost in the Sales Process!

Easy, Windows-based Technology

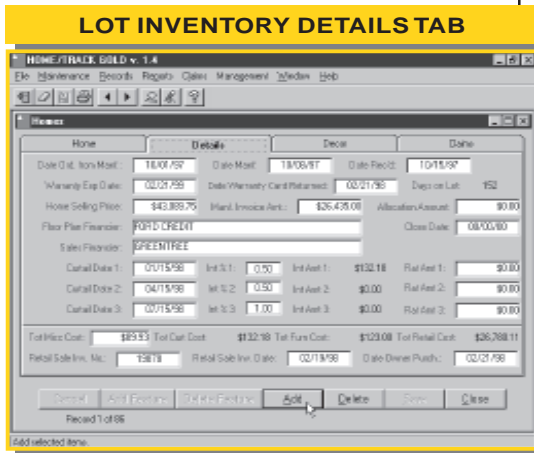
HOME/TRACK GOLD'S Lot Inventory™ module is the perfect answer to help you keep your home and lot inventory under control, and keep information consistent from the sale through the first warranty claim!

Features & Benefits

Automatically Track & Know:

- Exactly what's on the lot or in the warehouse at all times!
- Detailed home decor information to interchange furniture & options with ease!
- Number of turns by model & manufacturer!
- Number of days on the lot by home!
- Actual closing date vs. financier date!
- Upcoming curtailment dates and payments!
- And... Shared database with Service & Warranty makes accurate home information available to your service department with NO RE-KEYING!

WASHOUT / COMMISSION SHEET							
Serial Number:	1850	Year:	97	Retailer:	AMERICAN HOMES	Home Stock #:	1001
Model:	CAMELOT 1	Description:	SILVER CREST DOUBLEWIDE	Decor:	JASPER	Size:	28 X 72
Bedrooms:	3	Baths:	2.00	Condition:	New	Selling Price:	\$73,475.00
						Home Cost:	\$47,595.00
FURNITURE COSTS							
Item #	Description	Item Serial #	Amount				
1	Amana Refrigerator S/S	5469965-150545	1100.00				
2	Bassett Sofa	Tag 105C	600.00				
3	Bassett Recliner	Tag 210 B	400.00				
5	Cherry End Tables	Tag 49R	600.00				
Total Furn Cost:			\$2,700.00				
MISCELLANEOUS COSTS							
Date	Description	Vendor	Check #	Budgeted	Actual	(Over) / Under \$	(Over) / Under %
03/10/98	SETUP	A-1 SETUP	2221	\$2,750.00	\$2,250.00	\$500.00	
03/10/98	AIR COND.	ED'S AC	2222	\$1,500.00	\$1,550.00	(\$50.00)	
03/10/98	AWNINGS	AAA AWNING	2223	\$4,500.00	\$3,799.00	\$701.00	
03/13/98	INSURANCE	USA INSUR.	2251	\$262.00	\$262.00		
03/13/98	PREP CLEAN	MARY JANE'S	2250	\$75.00	\$75.00		
03/13/98	FLOOR PLAN INT.	USA FINANCE	2253	\$1,200.00	\$1,200.00		
03/13/98	GAS & ELECTRIC	S.E. GAS	2252	\$1,000.00	\$1,000.00		
03/13/98	PAY OFF COLLEC.	CREDIT NOW!	2255	\$720.00	\$720.00		
03/13/98	COMMISSION	JIM SMITH	2254	\$450.00	\$450.00		
				\$12,457.00	\$11,306.00	\$1,151.00	9.24%
				Selling Price: \$73,475.00 Home Cost: \$47,595.00 Furniture Cost: \$2,700.00 Misc Cost: \$11,306.00 PROFIT: \$11,874.00 Gross Profit %: 16.16%			
Salesperson's Signature: _____							
Manager's Signature: _____							



Get a detailed breakdown of all associated costs including accumulated interest, furniture and options.

- Know your **TRUE COST** for each home and have a detailed record of each sale!
- Know exactly what your **PROFIT** is on each sale. Track your *actual* cost against your *budgeted* amount for each cost item charged to the sale.

MORE...



Advanced, Windows™ based technology specifically designed for today's progressive manufactured housing professional!

AlphaDataSystems
First In Business Solutions Since 1978

**Know At a Glance
Exactly What Each Home
Is Costing You!**

Lot Inventory (continued)

With HOME/TRACK GOLD'S Lot Inventory™ module you have instant access to important cost information to help you accurately track the cost of homes before, during and after the sale. *The system keeps track of the number of days a home has been on the lot, calculates the accumulated curtailment charges as they accrue, and adds this amount to the cost of the home.* If a customer requests specific options or furniture be added to the sales order, the system automatically adds the correct amount of each item to the total cost of the home. This feature alone makes Lot Inventory™ a great selling partner! *You keep an accurate inventory and eliminate the possibility of "lost items."*

Service & Warranty

Organize Your Service Department & Control Costs, Improve Customer Service and Increase Profitability!

The industry average of 4% per year of the cost of each home for which the manufacturer is responsible is *rarely* billed in full. Don't let this potential profit fall through the cracks of your service department! HOME/TRACK GOLD'S Service & Warranty system lets you:

Increase Service Department Profitability!

- Eliminate costly repeat service calls!
- Eliminate lost billing opportunities due to misplaced or incomplete paperwork.
- View trends in technician /contractor performance.
- Provide manufacturers with repair trends to help them improve the quality of homes you sell.

Get Faster Reimbursements!

- Print and/or FAX* detailed, no-questions-asked invoices to the manufacturer with all necessary costs, HUD problem codes and repair information!
- Eliminate payment disputes with system-generated Authorization Request.

** With a third party FAX program*

Provide Faster, Better Customer Service!

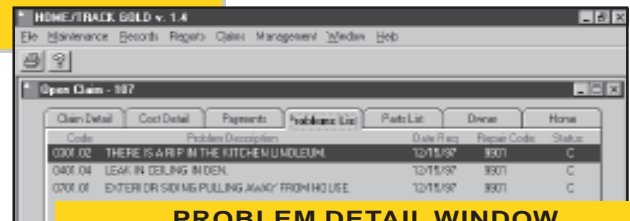
- Access customer, home and claim information in seconds!
- Get correct parts to the home the *first time*.
- Access detailed home decor information, right from your Lot Inventory database!

Track & Maintain Up-to-date Information!

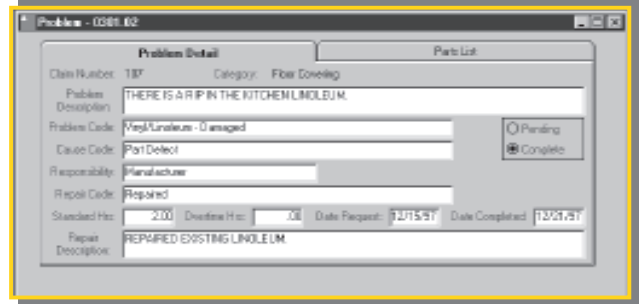
- Track and monitor claim costs & payments!
- Maintain an up-to-the-minute history of all work performed for every home you sell.
- Print system-generated Work Orders with all necessary repair information for your technicians.



**Call Today for a Demo!
1-800-476-3857**

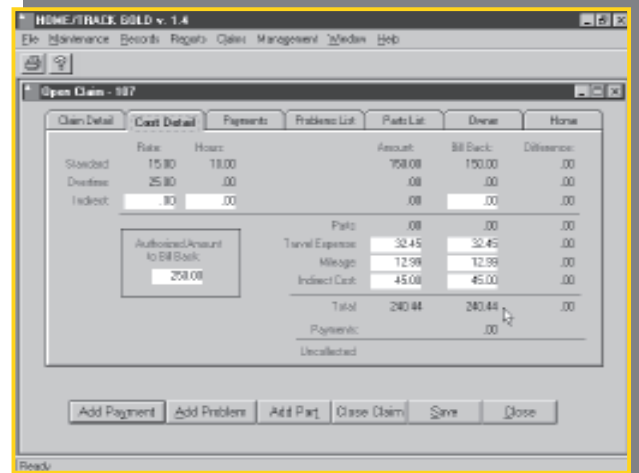


PROBLEM DETAIL WINDOW



Record detailed information about your customer's problems and repairs, including pre-loaded HUD problem codes. By providing correct codes to your manufacturer, you receive faster turn-around on reimbursement.

COST DETAIL TAB



Track detailed cost information for each claim, including direct & indirect labor, parts, mileage and travel. Payment and Uncollected amounts available at-a-glance. HOME/TRACK™ even flags you if you exceed the Authorized Amount for repairs.



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